

REGIONAL REPRESENTATIVE FAQ

تاريخ النفاذ: ٠١.٠٩.٢٠٢٣

## ?Who is a Regional Representative and how does it differ from a Partner .1

1.1. A Regional Representative is an individual or entity authorised to represent our Forex Brokerage in a specified region, focusing on expanding our clientele and maintaining relationships with local clients, unlike a Partner who mainly earns through referrals.

2. What are the responsibilities of a Representative?

2.1. Responsibilities include regional marketing, building IB networks, attracting partners, searching for advertising agencies, and organising events for attracting and educating clients.

3. What tools does the company provide to the Representative for task execution?

3.1. The company provides tools such as PAMM, Copy Trading systems, contests, bonuses, the ability to create individual setups for major partners, and capital management to attract PAMM and Copy Trading managers.

4. Can I work with multiple brokers as a Representative?

4.1. The company seeks a reliable business partner and offers exclusive cooperation with a wide range of tools for task execution, good remuneration, and a budget for regional development.

5. What is the advantage of working as a Regional Representative over working in the partnership program?

5.1. Full participation in the service development in your country, the opportunity for direct communication with the top management of the company, and all the necessary services for the operation of the representation.

6. What is the liability of a Representative?

6.1. Liability for your staff and team, adherence to ethical norms and business conduct rules, and responsibility for the quality of service provided by the local team to clients. The financial liability for client funds lies with the company.

7. How is the Representative's income composed?

7.1. Income is formed from a percentage of deposits in the region, bonuses for achieving KPIs, and opportunities associated with creating unique conditions for major partners.

8. What is the role of a Representative within the company?

8.1. The Representative is a full-fledged business partner with the ability to set service quality standards and participate in the creation of regional development strategies.

## 9. Why should I aspire to become a Regional Representative?

9.1. The opportunity to become a significant participant in the company's development, working as a full-fledged business partner, and having a direct impact on regional development strategies.